



The following document was contributed to the Toolkit by ABCD Faculty Member Dan Duncan.

Gift Discovery Exercise (Short Version)

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Gift Discovery Exercise (Short Version)

Note: The purpose of this Exercise is to demonstrate the wide variety of resources we have available to address an issue, beyond the services agencies offer.

Hand out the Gift Explosion Exercise to everyone. (Attached)

Ask everyone working individually to complete the following task. (5 minutes)

Ask everyone to list in the left column the personal gifts they have that they would be willing to share with others around something they really care about (children, family, social justice, etc.)

- The gifts of the hand, their practical skills (painting, carpentry, cooking, cleaning, etc.),
- The gifts of the head, things they know about and know how to do (run a meeting, child development, fund raising, creating a PowerPoint presentation, etc.)

In the middle column if you are a community partner list the actual funded services that your organization provides to clients.

If you are a funder pick one of your agencies that works with neighborhoods and list the funded services that agency provides to clients.

In the right column list all of the other resources or assets your agency could offer to a neighborhood and its residents, (meeting rooms, computers and computer expertise, staff volunteering to watch kids during a neighborhood meeting, etc.)

After 5 minutes ask everyone to work as a table and add up the total of items in each column for the table: The total number of personal gifts; agency services; and agency resources, beyond their services. Have each table report out their results and record the numbers on a flip chart.

Report out the total for each column to the group, with the discovery that the services we fund are the smallest resource we have to work with to get the results we want.

If time, ask the group if there were any interesting gifts or learnings.

Gift Discovery Exercise

List your personal gifts of the hand, practical skills (painting, carpentry, cooking, cleaning, etc.) and your gifts of the head, things they know about and know how to do (run a meeting, child development, fund raising, creating a PowerPoint presentation, etc.)	List the actual funded services that the identified organization provides to clients.	List all of the other resources or assets your agency could offer to a neighborhood and its residents, (meeting rooms, computers and computer expertise, staff volunteering to watch kids during a neighborhood meeting, etc.)
1.	1.	1.
2.	2.	2.
3.	3.	3.
4.	4.	4.
5.	5.	5.
6.	6.	6.
7.	7.	7.
8.	8.	8.
9.	9.	9.
10.	10.	10.
11.	11.	11.
12.	12.	12.
13.	13.	13.
14.	14.	14.
15.	15.	15.
16.	16.	16.