

WHAT CAN I DO WITH A MAJOR IN FINANCE?



Career Areas & Jobs	Potential Work Settings	Top Skills Needed	Ideas for Preparation	Search Strategies
<p>Corporate & Public Finance</p> <ul style="list-style-type: none"> Financial Analyst Budget Analyst CFO Risk Manager Controller 	<ul style="list-style-type: none"> Private businesses State & local governments Federal agencies (IRS, Treasury Department) Schools, colleges Non-profit organizations Hospitals 	<ul style="list-style-type: none"> Financial Analysis Leadership Budgeting Auditing Planning Risk Management 	<ul style="list-style-type: none"> Develop Excel skills Practice making presentations Learn financial modeling MBA's will be needed to advance in this career 	<ul style="list-style-type: none"> Seek internships within Finance or Budget functions at corporations or non-profits Entry level: Financial Analyst, Accounts Payable Clerk, FP&A Assistant, Credit Analyst, Finance Associate
<p>Commercial Banking</p> <ul style="list-style-type: none"> Corporate Credit Analyst Commercial Lending Mergers & Acquisitions Branch Management Operations Private Banking Cash Management Relationship Manager 	<ul style="list-style-type: none"> Commercial banks Credit unions Mortgage banks Regulatory agencies (Federal Reserve, FDIC) 	<ul style="list-style-type: none"> Relationship building Sales & Marketing Communication Managing staff Accounting 	<ul style="list-style-type: none"> Take Marketing & Accounting courses Communication skills Develop leadership skills by getting involved in a student organization 	<ul style="list-style-type: none"> Seek internships within commercial banks Entry level: Bank Teller, Personal Banker, Loan Assistant, Commercial Banking Associate, Business Development Associate
<p>Investment Banking</p> <ul style="list-style-type: none"> Equity & Debt Corporate Financial Analysis Mergers & Acquisitions Business Valuation Trading Venture Capital Fund Management 	<ul style="list-style-type: none"> Investment banking firms Financial services firms 	<ul style="list-style-type: none"> Quantitative Skills (Math) Communication Presentation Financial Analysis Market knowledge 	<ul style="list-style-type: none"> Develop strong analytical skills and financial modeling Work toward CFA designation Prepare to work long hours MBA will be required to advance beyond entry level 	<ul style="list-style-type: none"> Seek internships at investment banking firms. Entry level: Financial Analyst, Quantitative Analyst, Risk Analyst
<p>Money Management</p> <ul style="list-style-type: none"> Research Trading Portfolio Management 	<ul style="list-style-type: none"> Portfolio management firms Commercial banks Investment banks Insurance firms 	<ul style="list-style-type: none"> Financial Analysis Risk Management Market knowledge Relationship building Entrepreneurship 	<ul style="list-style-type: none"> Develop your understanding of investing and risk Watch market trends and current events Advanced degree in Economics, Finance or MBA will be required to advance 	<ul style="list-style-type: none"> Seek internships at mutual funds or banks Entry level: Investment Analyst, Trading Assistant, Client Services Associate, Junior Portfolio Manager

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Accounting <ul style="list-style-type: none"> Financial Management Financial Reporting Cost Accounting Tax Planning 	<ul style="list-style-type: none"> Private companies Federal agencies State and local government Non-profit organizations 	<ul style="list-style-type: none"> Quantitative skills (Math) Accounting Budgeting Financial Analysis Knowledge of Tax Policy 	<ul style="list-style-type: none"> Consider a double-major in Accounting Take more than the required number of Accounting courses Improve Excel skills 	<ul style="list-style-type: none"> Seek internships in accounting functions Entry level: Audit Associate, Tax Associate, Financial Accounting Associate
Consulting <ul style="list-style-type: none"> Business Valuation Strategy & Program Evaluation Restructuring Management Consulting Healthcare Consulting 	<ul style="list-style-type: none"> Management consulting firms Accounting firms 	<ul style="list-style-type: none"> Analyze Problem-solving Communication Strategize Presentation Project-Management 	<ul style="list-style-type: none"> Improve your Communication & Presentation skills MBA is needed to advance Be prepared for long working hours and travel 	<ul style="list-style-type: none"> Seek internships within consulting firms Entry level: Business Analyst, Junior Associate, Strategy Analyst, Junior Consultant
Insurance <ul style="list-style-type: none"> Claims Analysis Underwriting Risk Management Sales Actuary Agent/Broker 	<ul style="list-style-type: none"> Insurance companies Commercial banks Savings banks 	<ul style="list-style-type: none"> Communication Relationship Building Sales & Marketing Knowledge of Policies & Regulations Risk Management 	<ul style="list-style-type: none"> Improve your Communication skills Practice networking with professionals Take Marketing & Sales courses 	<ul style="list-style-type: none"> Seek internships and part-time jobs with insurance companies. Entry level: Sales Agent, Underwriting Assistant, Claims Processor, Actuarial Assistant
Financial Planning <ul style="list-style-type: none"> Financial Planner Customer Relations Operations Portfolio Management 	<ul style="list-style-type: none"> Brokerage firms Insurance firms Financial partnerships Independent practitioners 	<ul style="list-style-type: none"> Entrepreneurship Sales & Marketing Relationship building Networking Risk management 	<ul style="list-style-type: none"> Practice networking with professionals Improve written and oral communication skills Work toward Certified Financial Planner designation 	<ul style="list-style-type: none"> Seek internships with Certified Financial Planners Entry level: Financial Planning Assistant, Client Services Representative, Wealth Management Associate
Real Estate <ul style="list-style-type: none"> Residential Brokerage Commercial Sales Appraisals Property Management 	<ul style="list-style-type: none"> Property management company Real estate brokerage Commercial bank Appraisal firm Real estate developer Independent agent 	<ul style="list-style-type: none"> Entrepreneurship Sales & Marketing Networking Market knowledge 	<ul style="list-style-type: none"> Consider a double-major in Finance and Real Estate Take courses in Sales & Marketing Research market trends 	<ul style="list-style-type: none"> Seek an internship or part-time job in sales or at a real estate firm. Entry level: Real Estate Analyst, Leasing Consultant, Property Management Assistant, Title Assistant