

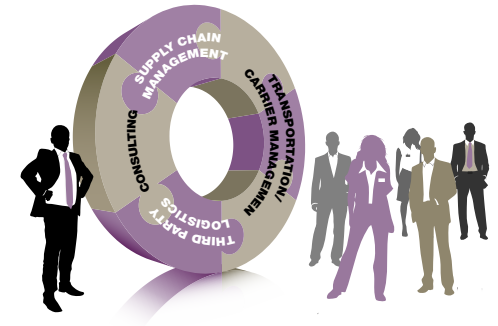
# WHAT CAN I DO WITH A MAJOR IN

# OPERATIONS MANAGEMENT?

**Operations Management** is one of six concentrations within the Management major. This focus intends to prepare students in a variety of operational areas including **quality management, supply chain management, transportation/cARRIER planners, third party logistics, purchasing management, scheduling** and **forecasting**. Each of these

career roles are hyperlinked to provide further information on the tasks performed in the role, employability predictions and earnings based upon data from the Department of Labor.

To learn more and hear stories straight from alumni who concentrated their studies in this area visit [ask.depaul.edu](http://ask.depaul.edu) to learn more!



I CAN GO INTO...

AND POSSIBLY WORK FOR...

DOING THIS CAN HELP ME GET THERE...

CAREER AREAS	POTENTIAL EMPLOYERS	JOB SEARCH STRATEGIES
<b>SUPPLY CHAIN MANAGEMENT</b>		
<p><b>Supply Chain Management</b></p> <ul style="list-style-type: none"> <li>• Planning and Forecasting</li> <li>• Purchasing</li> <li>• Supplier Sourcing</li> <li>• Vendor Inventory Management</li> <li>• Warehouse Operations</li> <li>• Distribution</li> <li>• Performance Analysis</li> <li>• Customer Service</li> <li>• Global Supply Chain Management</li> <li>• Systems Management</li> </ul> <p><b>Operations Management</b></p> <ul style="list-style-type: none"> <li>• Materials Management</li> <li>• Inventory Management</li> <li>• General Operations Management</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of:                             <ul style="list-style-type: none"> <li>• Industrial Goods</li> <li>• Consumer Goods</li> </ul> </li> <li>• Retailers</li> <li>• Wholesalers</li> <li>• Distributors</li> <li>• Service providers including:                             <ul style="list-style-type: none"> <li>• Banks and Financial institutions</li> <li>• Hospitals</li> <li>• Hotels and Restaurants</li> </ul> </li> <li>• Educational Institutions</li> <li>• State and Local Government</li> <li>• Federal government agencies including:                             <ul style="list-style-type: none"> <li>• Department of Defense</li> <li>• Armed Forces</li> <li>• Federal Emergency Management Agency</li> <li>• Department of Transportation</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Many entry-level positions as analysts, management trainees, or first line supervisors are available especially with manufacturers and retailers.</li> <li>• Develop strong analytical and computer skills as well as a logical approach to problem solving.</li> <li>• Obtain proficiency with enterprise resource planning (ERP) software like Oracle or SAP.</li> <li>• For government positions, maintain a high GPA and participate in a government internship program.</li> <li>• For global supply chain management positions:                             <ul style="list-style-type: none"> <li>• Plan to start in domestic positions and work towards international assignments.</li> <li>• Learn about import/export laws.</li> <li>• Become familiar with how US Customs and other organizations regulate trade.</li> <li>• Cultivate foreign language skills and cultural awareness.</li> </ul> </li> </ul>



## SAMPLE COMPANIES

- Klos Logistics
- Coyote Logistics
- Bosch
- CH Robinson
- Total Quality Logistics
- American Diagnostic Laboratory
- US Department of Health and
- Human Services
- Royal Caribbean Cruises, LTD
- Nalco
- United Airlines
- Kraft
- Echo Global Logistics
- Union Pacific Corporation

## SAMPLE JOB TITLES

- Lead Logistics Coordinator
- Director, Consumer Logistics & Transportation Systems
- Logistics Sales
- Logistics Analyst
- National Account Manager
- Emergency Management
- Supervisor of Airport Operations



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CAREER AREAS	POTENTIAL EMPLOYERS	JOB SEARCH STRATEGIES
<b>TRANSPORTATION/CARRIER MANAGEMENT</b>		
<ul style="list-style-type: none"> <li>• Rate Analysis</li> <li>• Pricing</li> <li>• Sales</li> <li>• Marketing</li> <li>• Customer Service</li> <li>• Account Management</li> <li>• Systems Management</li> <li>• Traffic Management</li> <li>• Dispatching</li> <li>• Fleet Management</li> </ul>	<ul style="list-style-type: none"> <li>• Trucking and moving companies</li> <li>• Air freight and air carriers</li> <li>• Rail freight and rail carriers</li> <li>• Ocean freight carriers</li> <li>• Ship lines</li> <li>• Shipping companies</li> <li>• Transportation companies</li> <li>• Pipeline companies</li> </ul>	<ul style="list-style-type: none"> <li>• Develop strong technical and analytical skills.</li> <li>• Learn to work well and communicate with different types of people.</li> <li>• Gain experience with logistics and transportation through an internship.</li> <li>• Be willing to start in a hands-on position, such as a loading dock supervisor for a trucking company. This allows employees to learn the business from bottom up.</li> <li>• Become familiar with Department of Transportation regulations.</li> <li>• Understand that you may work long, irregular hours in this field.</li> </ul>
<b>THIRD PARTY LOGISTICS</b>		
<ul style="list-style-type: none"> <li>• Analysis</li> <li>• Demand Forecasting</li> <li>• Sales</li> <li>• Customer Service</li> <li>• Systems Management</li> <li>• Warehouse Operations</li> <li>• Inventory Management</li> <li>• Transportation Management</li> <li>• Freight Management</li> </ul>	<ul style="list-style-type: none"> <li>• Warehouses</li> <li>• Dedicated carriers</li> <li>• Freight forwarders</li> <li>• Third party logistics firms</li> </ul>	<ul style="list-style-type: none"> <li>• Gain experience through internships or summer jobs in logistics and/or sales.</li> <li>• Develop negotiation, persuasion, and communication skills. Be comfortable communicating with professionals from varied backgrounds, e.g. technical or business.</li> <li>• Learn to problem solve effectively and to stay calm under pressure.</li> <li>• Demonstrate a high level of motivation, organization and planning.</li> </ul>
<b>CONSULTING</b>		
<ul style="list-style-type: none"> <li>• Supply chain consultants help their clients with projects including:               <ul style="list-style-type: none"> <li>• Process Re-engineering</li> <li>• Software Selection</li> <li>• Information Technology</li> </ul> </li> <li>• Implementation               <ul style="list-style-type: none"> <li>• Strategic Sourcing</li> <li>• Logistics Network Design</li> <li>• Supply Chain Optimization</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Consulting firms</li> </ul>	<ul style="list-style-type: none"> <li>• Learn to work well on a team.</li> <li>• Develop strong communication skills, both oral and written. Hone your presentation skills.</li> <li>• Complete one or more internships to gain relevant experience in supply chain management.</li> <li>• Demonstrate critical thinking skills and creativity.</li> <li>• New college graduates typically start in analyst positions.</li> </ul>