

WHAT CAN I DO WITH A DEPAUL MAJOR IN REAL ESTATE?

Real Estate is within the College of Business and has a **major** and two **minors**, one of which is for **non-business** students. Those who have an interest to work in the real estate community are provided a foundation to be at the local and national levels, and to adapt to future changes within the industry and in the economy. Employment opportunities exist across the spectrum, from ownership and brokerage, to insurance and management.

Property sectors can include office, industrial, multi-family, retail, and hospitality and entertainment. Expanding the definition to consider the financial services side of real estate yields an additional list of career opportunities, from mortgage lenders and brokers to researchers. *To learn more and hear stories straight from alumni who concentrated their studies in this area, visit ask.depaul.edu.*



I CAN GO INTO... AND POSSIBLY WORK FOR... DOING THIS CAN HELP ME GET THERE...

CAREER AREA	POTENTIAL EMPLOYERS	JOB SEARCH STRATEGIES	SAMPLE EMPLOYERS WHO RECRUIT AT DEPAUL	SAMPLE POSITIONS POSTED AT DEPAUL
REAL ESTATE <ul style="list-style-type: none"> • Brokerage/Sales • Residential • Commercial • Office and Industrial • Equity Investment • Property and Asset Management • Property or Land Development • Property Management • Mortgage Lending • Investment Advising • Appraising 	<ul style="list-style-type: none"> • Real Estate Brokerage and Leasing firms • Banks and Real Estate Lenders • Appraisal and Valuation firms • Property Ownership Companies • Property and Asset Managers • Real Estate Investment Advisors • Developers and Construction Contractors • Large corporations: Real Estate Departments 	<p>Sharpen your Skills</p> <ul style="list-style-type: none"> • Depending on your area of interest, gain thorough knowledge of real estate law, local economics, fair housing laws, types of financing, tax laws, the different types of industries, mortgages, and government programs. • Capitalize on group projects and use them as an opportunity to build interpersonal and team player skills. • Research the process of becoming a real estate broker through the National Association of Realtors http://www.realtor.org/ • Every state requires a combination of real estate courses, passing an exam, and other criterion to gain a license. • Focus on learning basic laws and regulations governing land use and real estate decisions. • Be able to clearly articulate verbally and in written form, especially in utilizing industry-specific terms. • For those interested in being a broker or agent, develop an entrepreneurial spirit as nearly 60% are self-employed. Be sure to attend the Coleman Entrepreneurship Center at DePaul workshops that include everything from legal aspects to marketing a start-up business. <p>Gain Experience</p> <ul style="list-style-type: none"> • Obtain industry experience through part-time, summer, or internship positions. • Be willing to work evenings and weekends to accommodate clients' schedules. • Take industry specific courses relating to real estate technology, project management and financial analysis. • Get involved with the Real Estate Center and/or club activities and events; taking on leadership roles when possible to develop organization and activity coordination skills. <p>Pursue a Minor</p> <ul style="list-style-type: none"> • Consider minoring in Finance 	<ul style="list-style-type: none"> • CB Richard Ellis • Jones Lang LaSalle • Baird and Warner • Dream Town Realty • BHHS Koenig • Rubloff Realty Group • Clear Channel Outdoor • @properties • Coldwell Banker • Heitman Financial • LaSalle Investment Management • Walton Street Capital • General Growth Properties • Equity Residential Trust • Inland Real Estate Corp. • Ventas Real Estate Inc. • Wells Fargo Bank • Bank of America • The John Buck Company • Walsh Construction • Pepper Construction • U.S. Bancorp • Quicken Loans 	<ul style="list-style-type: none"> • Broker Associate • Investment Advisor or Consultant • Facility Coordinator • Leasing Agent • Real Estate Appraiser • Property or Asset Manager • Research Associate • Marketing or Operations Associate • Project Manager • Commercial Real Estate Loan Officer • Transaction Real Estate Analyst • Investor Relations Coordinator



careercenter.depaul.edu