

# REQUEST FOR PROPOSAL

INTEGRATED WORKPLACE MANAGEMENT SOFTWARE SOLUTION

# **ISSUE DATE**

May 3, 2024

# **PROPOSAL DUE DATE**

May 17, 2024

# **DEPAUL UNIVERSITY CONTACT**

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# PLEASE NOTE

Companies may not communicate with any University staff or related third-parties regarding this RFP other than the University contact. Doing so may result in immediate rejection of that company from the process.

#### I. INTRODUCTION

The intent of this Request for Proposal (RFP) is to identify a qualified vendor who offers an integrated workplace management system (IWMS) to comprehensively manage data related to DePaul University's built environment and grounds. DePaul seeks information about integration of the IWMS with existing software and any third-party solutions or implementation partners that would need to be procured to meet the University's needs.

Interested vendors must submit a letter of intent to participate via email to jsiege13@depaul.edu no later than 5:00 PM CST on May 10, 2024. Vendors who fail to submit this letter will not receive further consideration.

Proposals must be received electronically via email by the University no later than May 17, 2024 at 5:00pm CST. Proposals must be sent directly to jsiege13@depaul.edu.

This RFP contains DePaul University's confidential and proprietary information. The information contained herein may not be shared with third parties, nor used for any purpose other than that contemplated by the RFP.

#### II. GENERAL INFORMATION

DePaul University is a private higher education institution located in Chicago. Since its founding in 1898, the University has remained dedicated to making education accessible to all, with special attention to including underserved and underrepresented communities. In addition to being the largest Catholic university in the United States, DePaul is also the ninth largest private, not-for-profit university in the nation. DePaul's total enrollment in 2023 was 21,348 and featured the largest freshman class in university history.

DePaul recognizes the importance of supplier diversity and supports the development, utilization, and economic growth of certified Minority, Women and Veteran owned businesses. The university provides a fair and equal opportunity to provision goods and services and employs practices which conform to both the spirit and the letter of all laws against discrimination based on race, creed, color, sex, gender, sexual orientation, ability, age, national origin, or religion.

#### III. STATEMENT OF NEED

DePaul currently utilizes a variety of software for space-related functions. The University lacks a single system to efficiently manage its space. In many cases, its disparate systems do not communicate with each other or with Oracle, the University's enterprise finance, human resources, and student information platform. This technology gap drives the need to procure a synthesized space management solution. An IWMS will fundamentally transform how DePaul collects, distributes, analyzes, and reports on its space data, enabling the University to enhance its operational space management practices and strategic space planning initiatives for the benefit of its students, faculty, staff, and community. DePaul currently uses the following platforms for space-related functions:

Facilities Work Order System: Metastorm Space Management and Planning: AutoCAD Space Allocation: PeopleSoft and Microsoft Excel

Academic Classroom Scheduling: 25Live

Cost Allocation: Microsoft Access Events Management: 25Live and EMS

Access Control: Transact

Housing Room Assignments: StarRez

Financial Reporting and Human Resources Enterprise System: Oracle Cloud

Student Information System: PeopleSoft

The University operates multiple campuses—Lincoln Park, the Loop, Cinespace, and online—where tracking departmental space allocations, along with quarterly classes, events, and meetings, is necessary. The Lincoln Park Campus covers 40 acres with 3 million square feet, and the Loop Campus features six buildings totaling 1.7 million square feet. The Cinespace Studios campus provides 60,000 square feet dedicated to professional film and television production. Additionally, DePaul offers a range of online degrees and continuing education programs. DePaul has a variety of space types that need to be tracked, including classrooms, labs, student housing, retail, athletics, offices, and public areas.

DePaul has adopted a hybrid work environment, enabling faculty and staff to work remotely. While some faculty and staff have dedicated offices, many administrative departments utilize hoteling offices to enable staff to work on campus as needed. The University envisions this hybrid model as a long-term component of its workforce strategy. The dynamic information from the IWMS modules is imperative to our Public Safety, Human Resources, and Information Services teams to understand real-time space occupancy.

DePaul's Facility Operations ("FO") team leads all aspects of the University's space planning and day-to-day facilities management operations. This team works together with other departments to ensure a safe, efficient, and welcoming environment for students, faculty, and staff. The IWMS system will be principally leveraged by the FO team, and other departments will employ the IWMS for specific data and functions.

DePaul is seeking proposals from vendors who offer an integrated workplace management system to comprehensively manage data related to DePaul University's built environment and grounds. The University anticipates a phased implementation and seeks vendor guidance regarding the most logical phasing plan based on software specifications. The University is looking for vendor implementation team with the capacity to assist with project management throughout the implementation process. If a vendor recommends working with an implementation partner for its software platform, please include information about that partner in your proposal.

#### **Anticipated Project Phasing**

#### Phase 0

### • Data Cleaning, Validation, and Preparation

DePaul is procuring an IWMS to efficiently and effectively manage its space data for strategic and operational purposes. As a critical first step in this project, the University will work with the selected vendor to collect space data from departments across the institution who use point solutions. A key goal of this phase is to establish a baseline understanding of how much space each academic and administrative department occupies.

#### Phase 1

#### • Space Management

The most urgent implementation priority for DePaul is space planning and management. The IWMS will track, monitor, and report on existing space at DePaul, providing architects and other third-party consultants with critical information to support master planning initiatives, departmental test fits, relocations, and programmatic space renovations. The essential items to track include the amount of space (square footage), location, type of space, users and "owners" of the space, and any modifications to these factors. These elements are crucial for our academic, facilities, finance, human resources, public safety, and real estate teams and will be imperative for the success of the in-design master plan.

#### Phase 2

### • Maintenance and Operations

An IWMS will enable cost allocation of maintenance and operating costs; designation of work orders as billable or nonbillable; automated cost allocation and chargeback of billable work orders; user-friendly initiation, approval, assignment, and tracking of work orders; automation of preventive maintenance scheduling and assignments; and integration of facility and mechanical equipment condition data with preventive maintenance budgeting and project scheduling.

#### • Workplace Services

This includes classroom scheduling, conference room reservations, event management, concierge services, and tracking staff workstation assignments. The IWMS will communicate seamlessly with existing software systems that will continue to serve these functions, or IWMS modules will directly handle these functions as the implementation project progresses.

#### • Capital Projects

DePaul is seeking an IWMS solution with project management features that support the planning, execution, status and assignments of capital projects. Additionally, it should integrate information from various modules within the IWMS database to optimize long-term capital project budgeting and planning.

#### Phase 3

# • Energy and Sustainability

DePaul is developing a new Climate Action Plan to augment existing sustainability initiatives. An IWMS will help the University use energy consumption and building systems data to deploy resources most effectively in support of existing and future sustainability programs.

# • Environmental Health and Safety and Risk Management

The selected IWMS will allow storage of vendor contracts and certificates of insurance, with the ability to connect these documents to specific maintenance and capital projects. It will also facilitate development of safety inspection checklists for laboratories and other facilities to ensure compliance with University policies and federal, state, and local regulations. The system may also include capabilities for incident reporting and investigation, storage of safety data sheets, and tracking faculty and staff safety and OSHA compliance training.

# • Real Estate Lease Administration and Accounting

A real estate module will facilitate lease accounting, rent roll reporting, lease abstract reporting, and retrieval of floor plans, all of which will integrate with existing software systems to enable an automated exchange of information between platforms.

Detailed information regarding DePaul's requirements for IWMS software functions is included in Appendix B, Software Functionality List.

# IV. PROPOSAL PROCESS AND CONTENT REQUIREMENTS

Proposals should be prepared simply and economically, offering a straightforward, concise description of the capabilities needed to meet the requirements of the RFP. Emphasis should be placed on completeness and clarity of content. Responses should be organized as described below. A PDF of the complete proposal must be sent to the email address listed in Section II. If the file is too large, it may be divided into separate emails or transferred electronically through an online file-sharing service.

All respondents are encouraged to be creative and innovative in responding to this RFP. Please discuss any creative products, services, pricing, and partnerships you can provide. Describe alternate approaches to the requested services where feasible or additional services offered or recommended, which may not be specifically requested but of benefit to the University. The University reserves the right to consider other ideas and solutions, or only a restricted subset of this document.

**Proposal Terms:** The proposals submitted must remain in effect for a minimum period of 120 days after the closing date to allow time for evaluation, approval, and award of the contract. All information provided will be kept confidential. Please review the attached Terms and Conditions referenced below in Section VI.

**Proposal Format:** Responses must follow the same order of this RFP, listing the questions below followed by your company's response. The total response should not exceed 50 pages (not including any appendices).

Any information of a confidential or proprietary nature contained in a vendor response should be clearly marked 'PROPRIETARY' or 'CONFIDENTIAL' by item or at the top of each page. Reasonable precautions will be taken to safeguard any part of the response identified by a vendor as being confidential or proprietary.

**Content:** A vendor's proposal must fully address the following content:

**Cover Letter:** The letter should designate the proposing respondent's name and address and the representative through whom any negotiations would be conducted. The letter should be signed and dated by an authorized representative of the vendor. No pricing information should be included in this section.

**Table of Contents:** The table of contents should follow the RFP format.

**Company Profile:** Please respond to the following sections:

- A. *Overview* General overview of the organization, customer service philosophy, and location of the primary office that the University will be assigned.
- B. *Experience* Describe your company's direct experience in servicing not-for-profit educational sector clients.
- C. *Account Representative* Describe who will be the primary point of contact for the University. Include their role and responsibilities, relevant credentials and experience.
- D. Implementation Account Representative Describe who will be the primary point of contact for the University if your proposal is accepted and the software service is to be implemented. Include their role and responsibilities, relevant credentials and implementation experience.
- E. *Customer Growth Rate* Provide a general overview of your customer growth rate over the last 5 years across all business lines.

**References:** Please provide three references that are of similar size to the University, preferably other private, urban, or large universities that have undertaken projects of similar scope. Include the following information for each reference:

- A. Name of College/University
- B. Contact Name & Title
- C. Telephone Number
- D. Email Address
- E. Number of Years as Customer
- F. Brief Description of Services Utilized

#### **Contracted Services Scope & Pricing:**

- A. *Scope* Describe the products/services you are proposing. Include all software options that will be provided as part of the agreement. Additionally include any internal and/or third-party integrations that will be included or made available for a separate fee.
- B. *Products & Services* Complete the attached Software Functionality List (Appendix B).

#### C. Pricing & Fees -

- a. Complete the attached Cost Proposal Form (Appendix C).
- b. For the past 5 years, what has been the average price change for your software product each year (percentage change)?
- c. Does your company offer special discounts for which DePaul University would be eligible (Higher Education, Non-Profit, etc.)? If so, please describe those discounts.
- d. What are additional implementation costs not directly associated to IWMS implementation, but required for successful use of the product by clients of a similar size?

# D. Implementation Support -

- a. Please briefly describe your implementation and onboarding approach.
- b. Please describe your approach to project staffing for an implementation this size.
- c. What key resources would DePaul need to dedicate?
- d. How long does the typical implementation take with clients of similar size and project scope, inclusive of testing and training? Specify if onboarding will occur virtually or on-site.

#### E. Reporting

- a. Provide a list of standard reports provided within the software.
- b. What is the process for creating and/or requesting custom reports?

#### F. Technical Support

- a. What technical support services do you offer? What are the channels (phone, email, chat, etc.) and what are the hours of operation for each?
- b. How often are software revisions and updates released? What is the process of communication and deployment of those revisions/updates?

# Information Services (IS) & Data Security:

#### A. Application Overview

- a. Please provide documentation of an independent audit opinion such as a SOC2 or other type of review.
- b. Does this application store, process or transmit credit card numbers? If so, is the application PCI-DSS compliant? Please provide documentation on the application's PCI-DSS compliance.
- c. Describe the cyber-insurance coverage in place for the application.
- d. Does your application store, process or capture biometric data?

#### B. Vendor Overview

- a. Has the vendor suffered a data breach in the last five years? If so, please describe the circumstances and the mitigations put in place afterward.
- b. Do you have a dedicated Information Security staff or office?
- c. Do you have a business continuity plan?
- d. Do you have a disaster recovery plan?
- e. Do you have an incident response plan?

#### C. Application Security Architecture

- a. Describe the processes for user logon authentication to the application Does the application support SAML 2.0 based Single-Sign-On (SSO) for authentication (integration with Microsoft Azure Active Directory is strongly preferred)?
- b. If you don't use SSO, do you have an application password policy (including password aging requirements and password complexity requirements?)
- c. Does the application support Multi-Factor Authentication (MFA)? MFA for administrative users and for end-user accounts having access to significant amounts of data is required and is highly recommended for all other users.
- d. Describe application roles available to delegate access controls? Roles should be defined based on the principle of least privilege. Identify the privileges assigned to each role.
- e. Describe the process for managing user accounts within the system.
- f. Describe the method for encryption of client-to-server transmission (TLS, IPSEC, VPN, etc.).

- g. Describe the method for encryption of data stored on servers. What data is encrypted? Are backups encrypted? If removable media is used, is it encrypted? If email is used, is it encrypted?
- h. Describe how encryption keys are managed and protected?
- i. Describe the use of hashing functions and are hashes salted?
- j. Describe how credentials (cookies, certificates, user's password databases, etc.) are stored and encrypted on servers, databases and devices.
- k. Are security focused audit logs available to the institution that include AT LEAST all the following: login, logout, actions performed, timestamp and source IP address?
- 1. Does the vendor staff (or third party) have access to Institutional data (e.g., financial, PHI or other sensitive information) within the application/system?
- m. Does the vendor company manage the physical data center where the institution's data will reside?
- n. Will institution data be shared with or hosted by any other third parties? (e.g., any entity not wholly owned by your company is considered a third-party)
- o. Document what data elements will be collected, created, received, hosted, transmitted or otherwise managed by this application. Include the name and the description of the data element.
- p. What formats are supported for importing data? What formats are supported for exporting data?
- q. Provide a data flow diagram. Include all system components and interfaces and integrations to other applications both hosted and within our data center. Include documentation of how data will flow between systems.

**Business Practices & Summary:** The selected vendor must be a financially stable and well-respected company within the industry as well as have experience in the higher education market. The selected vendor must also meet the criteria listed in the <u>University's Vendor and Contractor Selection Philosophy.</u>

#### A. Financial

- a. Provide your organization's most recent annual report. If this information is available online, a link to the relevant reports will suffice.
- b. Provide your organization's bond rating (Moody's, Standard & Poor's and/or Fitch), if applicable. List any current corporate and class-action lawsuits in which your organization is named a defendant.

c. Does your organization foresee any difficulties in the future related to core operations, future growth, innovation, etc.?

#### B. Minority, Women, & Veteran Owned Businesses

- a. Is your organization certified as being a woman, minority, veteran, or other historically underutilized company (HUB)? If so, provide a copy of the certification with your response.
- b. Describe any diversity hiring, sourcing or other initiatives in place with your company. Provide specific figures whenever possible.

#### C. Sustainability

a. Provide links to websites that highlight your company's commitment to sustainability (corporate statement on sustainability, press releases on specific initiatives, etc.).

# V. EVALUATION OF SUBMISSIONS AND NEGOTIATIONS

All proposals submitted will be reviewed by a selection committee consisting of DePaul University employees. At the completion of the proposal review, the committee may elect to invite the top scoring Respondents to make presentations virtually or in University offices at DePaul, at no cost to the University.

Based on the presentations and offers, the committee will select the proposal which best fulfills the University's requirements. The University will negotiate with the winning Respondent to determine final pricing and contract form. **As a private institution, there will be no public opening and reading of bids.** Overall responsiveness to the Request for Proposals (RFP) is an important factor in the evaluation process.

Proposals will be evaluated on the basis of:

- Ability to offer a superior tool, and ease of use.
- Reliability and quality of customer service, technical support and implementation services.
- Competitive pricing.
- Ability to provide integrated reporting, real-time analytics and data tools that enhance efficiency of operations and customer relationship management.
- Implementation timeline.
- Professional qualifications and experience of assigned team on similar projects.
- Company's financial strength and stability.
- Company's record of innovation and growth in the industry.

Following is the detailed schedule of events for this RFP. The University reserves the right to modify the below schedule.

#### Activity

Request for Proposal Issued Question & Answer Period<sup>1</sup> Letter of Intent to Participate Due Proposals Due Evaluation & Vendor Meetings Contract Negotiations & Award Contract Commencement

# Date(s)

May 3, 2024

May 3 - May 10, 2024

May 10, 2024

May 17, 2024

May 20 – July 3, 2024

July 10, 2024

August 1, 2024

# VI. TERMS & CONDITIONS

The following terms and conditions govern the submission and evaluation of proposals and the award of a contract. Companies are requested to carefully review the terms and conditions of this RFP, as in some form they will likely become part of any subsequent agreement and award. The terms and conditions herein are not exclusive, and the terms and conditions of any final contract that may result will likely include but are not limited to the terms and conditions of this RFP.

1. **Proposal Inquiry:** All questions and inquiries regarding this document should be submitted via email to the University contact listed on the first page of this document. Questions regarding this RFP must be submitted within the proposal timeframe in Section V. Questions asked after the deadline shown in the schedule in Section VI will not be answered.

Companies may not communicate with University staff or related third-parties regarding this RFP other than the University contact unless written consent has been provided by the University contact. Doing so may result in immediate rejection of that Company from the process.

- 2. **Proposal Submission:** Proposals must be sent in the format outlined in Section IV. The responses must be <u>received</u> by the due date/time stated in Section V. Fax or telephone proposals will not be accepted. Proposals submitted must be sent to the email address listed in section I.
- 3. Proposal Review/Rejection: The University reserves the right to reject any or all proposals received, to request clarification of any proposal, to waive informalities or irregularities; and to award a contract not based solely on the lowest cost but based on an offer which, in the sole opinion of the University, best fulfills or exceeds the requirements of this RFP and is deemed in the best interest of the University. Firms whose proposals are not accepted shall be notified after a binding contractual agreement between the University and the selected bidder exists or after the University has rejected all proposals.

<sup>&</sup>lt;sup>1</sup> All questions and answers will be shared with other Bidders.

- **4. Effective Period of Proposals:** The proposal submitted by the Company must remain open and irrevocable for a minimum period of 120 days after the closing date to allow time for evaluation, approval, and award of the contract.
- 5. Withdrawal/Modification of Proposals: Unless mutually agreed upon in writing between the University Contact and the bidder, a proposal shall not be modified, withdrawn, or canceled by the bidder for a period of 120 days following the date and time assigned for the receipt of proposals. Prior to the time and date assigned for receipt, proposals submitted early shall be modified or withdrawn only by written notice to the University.
- **6.** Contract Termination for Cause: The University may terminate any resulting contract for cause if the contractor fails to cure any default within thirty (30) days after having received written notice of said default from the University.
- 7. Contract Assignment or Subcontract: The resulting contract shall not be assigned, transferred, delegated, or sublet in whole or in part without the prior written approval of the University.
- **8. Supplier:** The University reserves the right to approach suppliers who may not be specifically related to this RFP for additional business and/or partnership programs.
- **9. License:** The resulting contract will not grant the contractor a license or other right to duplicate or use any mark, image, or intellectual property of the University in any manner other than as may be expressly approved in writing in connection with the performance of the contract.
- 10. Compliance with Laws and Regulations: The contractor shall keep fully informed of and shall faithfully observe all laws, national and state, and all ordinances and regulations affecting responsibility to the University, or affecting the rights of contractor's employees, and the contractor shall defend and indemnify the University, its officers, and agents against any claims of liability arising from or based on any violation thereof.
- 11. OSHA Compliance: All items to be furnished hereunder shall meet all applicable State and Federal requirements of the Occupational Safety and Health Act. All alleged violations and deviations from said state and federal regulations or standards of the items or services to be furnished hereunder, must be set forth on the proposed requirements and criteria in the proposal response. Or, if at any later date the items or services contained herein shall not meet all applicable state and federal requirements after the Company is awarded the contract hereunder, the Company must notify the University's Director of Procurement Services immediately by registered mail.
- 12. Indemnity Agreement: To the fullest extent permitted by law, Company shall, during and after the term of any resulting Agreement, indemnify, defend, and hold harmless DePaul and its trustees, directors, officers, faculty, employees, affiliates, and agents, past or present, against all losses, claims, demands, actions, causes of action, suits, liabilities, damages, expenses, fees and costs (including but not limited to reasonable fees and costs for attorneys, witnesses, professionals, alternative dispute resolution and courts) arising out of or relating to any actual or alleged: (i) personal injury or property damage arising out of or related to the performance of any resulting Agreement; (ii) misrepresentation, breach of warranty, or breach of covenant or

other promise by Company of any representation, warranty, covenant or other promise in any resulting Agreement; and (iii) infringement by Company of any third party's patent, trademark or copyright, or misappropriation of any third party's trade secret. Company shall choose and employ counsel reasonably acceptable to DePaul, and DePaul shall have the right to participate in the defense of any action or legal representation to which this indemnification provision applies. Company shall not compromise or settle any claim covered by the indemnification provision without DePaul's consent.

- **13. Insurance Requirement:** The contractor shall cause a Certificate of Insurance to be issued naming the University as an additional insured. The Certificate of Insurance must be received and approved before commencement of operations. The contractor must maintain the insurance for the duration of the project or the term for which the services will be rendered. The certificate must evidence coverage as required by the University.
- 14. Equal Employment Opportunity Requirements: The contractor shall not discriminate against any employee or applicant for employment because of race, color, ethnicity, religion, sex, sexual orientation, national origin, age, marital status, physical or mental disability, parental status, housing status, source of income or military status, or any other group protected by law, including federal, state, and local equal employment opportunity laws.
- **15. Requested Information:** The University will not pay for any information requested herein, nor is it liable for any costs incurred by the participant in responding to this request. All proposals submitted become the property of the University; they will not be returned.
- **16. Binding Information:** None of the information released either verbally or in writing shall be deemed binding to the University in any manner.
- 17. Participant Terms: The University will not enter into any agreement or execute any contract or affix signature to any document from a participant whose terms, written or verbal, require the University to waive all conditions or requirements negotiated, provided for in this document, our purchase order, or by mutual consent. Any document containing a clause or clauses that serve to supersede all other documents attached to this transaction may be rejected.
- 18. Contracting: Your response to this RFP constitutes an offer to do business with DePaul University under (at a minimum) the terms, conditions and pricing collectively gathered by this process. In the event a contract is awarded, the University, at its option, may incorporate all or parts of your response in that contract. Any or all answers and information contained within your proposal shall become part of the final agreement between you and the University.
- **19. Signatures:** All proposals or offers must be signed by a duly appointed officer or agent of your company.
- **20. Additional Provisions:** Notwithstanding any other provision of this Request for Proposal, the University expressly reserves the right to:
  - a. Conduct discussions with any or all participants for the purpose of clarification of proposals;
  - **b.** Waive, or decline to waive, any insignificant defect or informality in any proposal or proposal procedures;

- **c.** Accept, reject, or negotiate the terms of any proposal, or any parts thereof, for the purpose of obtaining the best and final offer;
- **d.** Reissue this Request for Information;
- e. Cancel this Request for Information;
- **f.** Issue a Request for Proposal;
- **g.** Select the finalist(s) based on the University's analysis and evaluation of proposals submitted. The University reserves the right to request presentations of proposals if the University feels further information is appropriate to the decision-making process;
- **h.** Negotiate with any or all of the participant's representatives for the purpose of obtaining best and final offers. However, proposals will be evaluated on the assumption that the proposed costs/revenues are your most favorable.

# APPENDIX A NON-COLLUSIVE CERTIFICATE

By submission of this document, each person signing certifies, and in the case of a joint submittal, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief:

- 1. The content of this request has been arrived at independently without collusion, consultation, communications, or agreement for the purpose of restricting competition as to any matter relating to service or cost with any other vendor(s) or with any competitor;
- 2. No attempt has been made or will be made by vendor to include any other person, partnership or corporation to submit or not to submit a response for the purpose of restricting competition and;
- 3. No employee, agent or consultant of DePaul University has received or will receive any payment or any other form of compensation from vendor as a result of award of an agreement or promise of award to vendor.

Authorized Name:	
Authorized Signature:	
Title:	
Company:	
Date:	

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56 User groups for space plans, stacking plans, floor plans, and other space data. Modules Configuration and User Experience Foundational Requirement for All	55		Foundational	Energy and Sustainability		
Requirement for All	56		Modules	Configuration and User Experience		
	57	User-defined reports and dashboards throughout all modules.		Configuration and User Experience		

	I	Foundational		
1				
1	Component systems, modules, and enterprise-wide data are linked by a common model	Requirement for All		
58	or database.	Modules	Configuration and User Experience	
		Foundational		
		Requirement for All		
59	Software platform must be 100% cloud-based.	Modules	Configuration and User Experience	
		Foundational		
	Provides a user-friendly experience regardless of device, operating system, browser, or	Requirement for All		
60	application, and is compatible with all common desktop and mobile operating systems.	Modules	Configuration and User Experience	
	Automated, bidirectional communication between AutoCAD, Oracle, and IWMS for	Foundational		
	efficient space management workflow. This includes real-time communication between	Requirement for All		
61	systems, enabling users to rapidly access the most current data.	Modules	Configuration and User Experience	

#### Appendix C - Cost Proposal Form

Instructions:

Complete the Cost Summary below, which shall be a roll-up of all subsequent Cost Detail sections. Cost Summary shall represent the full cost of software, implementation, and other services for a five (5) year term. The timing of all costs should match Respondent's implementation plan.

Complete the Cost Detail sections, which shall include unit pricing and total costs as applicable. In case of a discrepancy between the unit and total pricing, the unit price(s) shall govern. Please add items as

In Cost Detail sections, if costing is available by module or in other levels of granularity, please provide that detail.

#### Description of Cost Structure

In general terms, please describe your cost structure (per user, per module, etc.)

	Cost Summary							
	Item	Cost Year 1	Cost Year 2	Cost Year 3	Cost Year 4	Cost Year 5	Total Cost	
	Annual license or subscription costs (include maintenance)							
	Additional/optional product costs							
	Implementation services costs detail							
Г	Training costs							
Г	Other costs							
Γ	TOTAL							

1 Annual Subscription Costs Detail						
Item	Cost Year 1	Cost Year 2	Cost Year 3	Cost Year 4	Cost Year 5	Total Cost
a Primary software licenses or subscription (include maintenance)						
Third-party software licenses or subscription (e.g Integration Tools / Middleware; list each application						
b seperatey)						
TOTA	L					

	2 Additional/Optional Product Costs								
	Item	Cost Year 1	Cost Year 2	Cost Year 3	Cost Year 4	Cost Year 5	Total Cost		
а									
b									
С									
	TOTAL								

	3 Implementation Services Costs Detail							
	Item	Quantity	Unit Cost	Total		NOTES		
а	Project Manager							
b	System Integration Devleopment							
c	Configuration, Testing and Acceptance							
d	Data Migration							
е	Implementation Partner							
	TOTAL							

	4 Training Costs Details						
	Item	Cost Year 1	Cost Year 2	Cost Year 3	Cost Year 4	Cost Year 5	Total Cost
а							
b							
С							
	TOTAL						

	5 Other Costs Details						
	Item	Cost Year 1	Cost Year 2	Cost Year 3	Cost Year 4	Cost Year 5	Total Cost
а							
b							
	TOTAL						