

## Activity: Coaching Your Team

---

This activity is intended to help each of us identify specific coaching challenges we face so we can better prepare our coaching approach. Think about the goals that you have in your area and for your team. Answer the following questions:

Who are your team members?	
What motivates them to do well?	
Thinking about individuals on your team, who might benefit from coaching?	
What specific behaviors have you observed that get in the way of that person's performance, behavior or career development? Provide examples.	
What are the consequences or impacts of the behavior?	
What's the best possible outcome of a coaching conversation with this person?	